

BUCKS COUNTY CONSORTIUM

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Warrington Township
Treasurer

September 4, 2014

Warrington Township
852 Easton Road
Warrington, PA 18976

AGENDA

1. Networking (9:00 a.m.)
2. Call to Order of Meeting & Introductions
3. Approval of Minutes – June 5, 2014
4. Treasurer’s Report
5. Presentation
 - IT Security - Don George, NWN Corporation
 - Cell Tower leases - Nicolas S. Pullen, Esq. and Lawrence E. Romanowski
6. Discussion:
7. Training Opportunities:
8. Community Updates:
9. Other Business:
 - Google Earth Training / ICMA Training
 - Topics for October 2nd meeting
 - Bucks/Montco Joint Holiday Party, Dec. 5, The Bucks Club
10. Adjournment

Next Meeting: October 2, 2014

Forest Park Water
144 Park Avenue
Chalfont, PA 18914

Nicholas S. Pullen, Esq.

Mr. Pullen has extensive experience working in wireless infrastructure development. As co-founder of TowerOne Partners, Mr. Pullen supervised business development and legal strategy that resulted in the construction of 13 cell towers in a two-year period. Each cell tower that TowerOne Partners constructed was in a public-private partnership with municipal governments throughout the Delaware Valley. After selling TowerOne Partners to Crown Castle, the largest publicly traded owner of cellular towers in the United States, he formed Clinton Street Consulting, which advised Crown Castle on establishing public-private partnerships throughout the United States, including Orange County, Florida and Cook County, Illinois.

Prior to forming TowerOne Partners, Mr. Pullen was the former Chief Counsel and Director of Policy and Legislative Affairs of the Pennsylvania Commission on Crime and Delinquency. His private sector experience includes owning and operating a successful strategic consulting firm, Edgewater Partners, where he represented companies before state regulatory agencies. Previously, Mr. Pullen worked for Schiffrin & Barroway, a large class action firm, where he was responsible for municipal and state governmental relationships. Mr. Pullen also served as a litigation attorney for two prominent Philadelphia law firms, Morgan Lewis, LLP and Fox Rothschild, LLP, specializing in land use litigation. Mr. Pullen received his J.D., with honors, from the Georgetown University Law Center, and his B.A., with high honors, from the University of Delaware.

Lawrence E. Romanowski

Mr. Romanowski has extensive experience working in wireless infrastructure development. As co-founder of TowerOne Partners, Mr. Romanowski managed the day-to-day operations, including construction management, site acquisition and land development operations. His efforts created the construction of 13 cell towers over a two-year period in public private partnerships with local governments in the Delaware Valley. Following the sale of TowerOne Partners to Crown Castle, he formed Clinton Street Consulting, which advised Crown Castle on establishing public-private partnerships throughout the United States, including Orange County, Florida and Cook County, Illinois. Larry is currently President of P3 Towers.

Prior to forming TowerOne Partners, Mr. Romanowski spent more than 21 years in real estate development, combining a unique skill set derived from experience in the field of civil/site engineering, and as a commercial and residential land developer. With more than 14 years of project management experience in the field of civil/site engineering, Mr. Romanowski co-founded Horizon Engineering in 2001. As a principal of this specialized site development design firm that provides project management and technical services to residential, commercial, industrial and institutional developers, Mr. Romanowski was responsible for representing projects through the land development approval process with municipal and regulatory agencies. During the same year, he also co-founded Smith-Roman, LLC, a real estate investment and development firm that handled residential and commercial properties in southeastern Pennsylvania.

Don George is a professional leader, effective executive and a change management specialist. He has developed the unique ability to link business strategy with both technology change and organizational transition. He has developed and deployed economic models that serve as a basis for determining client improvement opportunities and ROI for technology-based initiatives, product and service development and company repositioning (make, sell, buy strategies). While a Management Consultant with Computer Sciences Corp, Don achieved certifications as a Program Manager and a Professional Facilitator. Don is a turnaround executive whose industry experiences include Consumer Products, Education, Financial Services, Government, Healthcare, Life Sciences, and Retail. Global experiences include Europe, Asia and the Americas. He is a noted speaker, an author and has been guest lecturer at a number of institutions.

Don has served on a number of Public and Private company Boards. He serves as an advisor to many closely held companies. Don also served as a Board Member and Secretary for the Northampton Bucks County Municipal Authority.

Currently, Don is responsible for building NWN Corporation's technology services in Pennsylvania Commercial, State and Local Government, and Education markets. NWN helps clients solve their business challenges with technology and offers product solutions from Cisco, HP, NetApp, VMWare, CommVault, and others. NWN services include Professional Services, Datacentre and Network Engineering, Managed Services, Hosted Services (IaaS, HCS, DRaaS, etc.), and remote Service and Help Desk.